November 12, 2026

Town of Reading Municipal Light Board

Subject: IFP 2026-28 Pad Mounted Transformers

Pursuant to M.G.L. c. 164 § 56D, on September 9, 2026, an invitation for proposals was placed as a legal notice in the Middlesex East Section of the Daily Times Chronicle requesting sealed proposals for Pad Mounted Transformers.

An invitation for proposals was sent to fourteen (14) companies.

Eleven (11) sealed proposals were received from six (6) companies: Technology International Inc., Howard Industries, Inc. c/o Power Sales Group, SwitchgearUS LLC c/o HiReli LLC., Pulsemac Solutions, LLC., WESCO Distribution, Inc. and Stuart C. Irby Company.

Sealed proposals were publicly opened and read aloud at 11:00 a.m. on October 7, 2026, in the Town of Reading Municipal Light Department's Audio Visual Spurr Room, 230 Ash Street, Reading, Massachusetts.

The proposals were reviewed, analyzed, and evaluated by staff and recommended to the General Manager.

> Move that IFP 2026-28 for Pad Mounted Transformers be awarded to: **Wesco Distribution, Inc., for $49,210.00 and Stuart C. Irby Company, for $399,860.56[1],** pursuant to M.G.L. c. 164 § 56D, on the recommendation of the General Manager.

[1]See attached analysis.

The 2026 Capital Budget amount for these items is $209,459.00. Sufficient funds are available within the 2026 Capital Budget to fund these transformers.

Nov 13, 2026
Vaughan Bryan, Systems Engineer

Peter Price (Nov 13, 2026 08:30:50 EST) Nov 13, 2026
Peter Price, Director of Engineering and Operations

Jason Small (Nov 13, 2026 08:56:16 EST) Nov 13, 2026
Jason Small, General Manager

Analysis - Pad Mounted Transformers
IFP 2026-28

Proposer	***Manufacturer***	***Delivery Weeks ARO***	***Unit Cost***	***Qty***	***Total Cost***	***Total Cost Awarded***	***Meet Specification Requirement***
TECHNOLOGY INTERNATIONAL INC							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Central Moloney	24	$4,700.00	5	$23,500.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Central Moloney	24	$4,700.00	10	$47,000.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Central Moloney	24	$22,300.00	3	$66,900.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Central Moloney	24	$24,350.00	3	$73,050.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Central Moloney	24	$24,000.00	4	$96,000.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Central Moloney	24	$32,100.00	5	$160,500.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Central Moloney	24	$65,500.00	2	$131,000.00		
					$597,950.00	**$0.00**	
HOWARD INDUSTRIES c/o Power Sales Group							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Howard Industries	16-18	$4,910.00	5	$24,550.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Howard Industries	16-18	$4,814.00	10	$48,140.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Howard Industries	6-8	$13,676.00	3	$41,028.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Howard Industries	6-8	$16,584.00	3	$49,752.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Howard Industries	6-8	$14,689.00	4	$58,756.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Howard Industries	6-8	$25,766.00	5	$128,830.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Howard Industries	10-12	$68,229.00	2	$136,458.00		
					$487,514.00	**$0.00**	
Pulsemac Solutions, LLC							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Action Transformer	6-9	$4,825.00	5	$24,125.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Action Transformer	6-9	$5,310.00	10	$53,100.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Action Transformer	6-9	$10,095.00	3	$30,285.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Action Transformer	6-9	$12,900.00	3	$38,700.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Action Transformer	6-9	$12,450.00	4	$49,800.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Action Transformer	6-9	$16,680.00	5	$83,400.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Action Transformer	6-9	$23,950.00	2	$47,900.00		
					$327,310.00	**$0.00**	
SwitchgearUS LLC c/o HIReli							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Magnetron	20-24	$2,780.00	5	$13,900.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Magnetron	20-24	$3,127.00	10	$31,270.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Magnetron	20-24	$12,535.00	3	$37,605.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Magnetron	20-24	$14,511.00	3	$43,533.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Magnetron	20-24	$12,770.00	4	$51,080.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Magnetron	20-24	$23,444.00	5	$117,220.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Magnetron	32-34	$44,344.00	2	$88,688.00		
					$383,296.00	**$0.00**	
Wesco Distribution Proposal #1							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Eaton	13-15	$3,062.00	5	$15,310.00	$15,310.00	**YES**
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Eaton	13-15	$3,390.00	10	$33,900.00	$33,900.00	**YES**
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Eaton	20-22	$14,316.00	3	$42,948.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Eaton	20-22	$16,069.00	3	$48,207.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Eaton	20-22	$ 16,247.00	4	$64,988.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Eaton	20-22	$ 22,036.00	5	$110,180.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Eaton	80-82	$ 70,156.00	2	$140,312.00		
					$455,845.00	**$49,210.00**	
Wesco Distribution Proposal #2							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	NO QUOTE	-	$0.00	5	$0.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	NO QUOTE	-	$0.00	10	$0.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	WEG	18-20	$13,477.00	3	$40,431.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	WEG	18-20	$17,082.00	3	$51,246.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	WEG	18-20	$13,885.00	4	$55,540.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	WEG	18-20	$27,483.00	5	$137,415.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	WEG	26-28	$48,519.00	2	$97,038.00		
					$381,670.00	**$0.00**	
Wesco Distribution Proposal #3							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Hitachi	13-15	$4,625.00	5	$23,125.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Hitachi	13-15	$4,862.00	10	$48,620.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Hitachi	12-14	$15,067.00	3	$45,201.00		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Hitachi	12-14	$17,203.00	3	$51,609.00		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Hitachi	12-14	$15,713.00	4	$62,852.00		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Hitachi	12-14	$22,807.00	5	$114,035.00		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Hitachi	28-30	$38,963.00	2	$77,926.00		
					$423,368.00	**$0.00**	

Analysis - Pad Mounted Transformers
IFP 2026-28

Proposer	***Manufacturer***	***Delivery Weeks ARO***	***Unit Cost***	***Qty***	***Total Cost***	***Total Cost Awarded***	***Meet Specification Requirement***
Irby Proposal #1							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	ERMCO	12-14	$4,088.45	5	$20,442.25		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	ERMCO	12-14	$4,521.33	10	$45,213.30		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	ERMCO	12-14	$15,862.64	3	$47,587.92	$47,587.92	**YES**
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	ERMCO	12-14	$17,800.21	3	$53,400.63	$53,400.63	**YES**
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	ERMCO	12-14	$16,738.81	4	$66,955.24	$66,955.24	**YES**
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	ERMCO	12-14	$26,372.53	5	$131,862.65	$131,862.65	**YES**
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	ERMCO	12-14	$ 50,027.06	2	$100,054.12	$100,054.12	**YES**
					$465,516.11	**$399,860.56**	
Irby Proposal #2							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	GE Prolec	19-21	$3,792.92	5	$18,964.60		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	GE Prolec	19-21	$4,155.05	10	$41,550.50		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	GE Prolec	22-24	$14,700.31	3	$44,100.93		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	GE Prolec	22-24	$17,315.29	3	$51,945.87		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	GE Prolec	22-24	$15,945.89	4	$63,783.56		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	GE Prolec	22-24	$21,839.75	5	$109,198.75		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	GE Prolec	24-26	$49,126.95	2	$98,253.90		
					$427,798.11	**$0.00**	
Irby Proposal #3							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	Eaton	13-15	$3,059.31	5	$15,296.55		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	Eaton	13-15	$3,387.10	10	$33,871.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Eaton	20-22	$14,302.19	3	$42,906.57		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	Eaton	20-22	$16,053.56	3	$48,160.68		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	Eaton	20-22	$16,231.27	4	$64,925.08		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	Eaton	20-22	$22,014.19	5	$110,070.95		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	Eaton	80-82	$73,003.22	2	$146,006.44		
					$461,237.27	**$0.00**	
Irby Proposal #4							
Item 1 - 25 kVa Single Phase Pad Mounted FR3 (240/120)	No Quote	-	$0.00	5	$0.00		
Item 2 - 37.5 kVa Single Phase Pad Mounted FR3 (240/120)	No Quote	-	$0.00	10	$0.00		
Item 3 - 150 kVa Three Phase Pad Mounted Dead Front (208Y/120)	WEG	18-20	$13,463.06	3	$40,389.18		
Item 4 - 225 kVa Three Phase Pad Mounted Dead Front (280Y/120)	WEG	18-20	$17,064.52	3	$51,193.56		
Item 5 - 225 kVa Three Phase Pad Mounted Dead Front (277/480)	WEG	18-20	$13,870.97	4	$55,483.88		
Item 6 - 500 kVa Three Phase Pad Mounted Dead Front (208Y/120)	WEG	18-20	$27,454.73	5	$137,273.65		
Item 7 - 1500 kVa Three Phase Pad Mounted Dead Front (480Y/277)	WEG	26-28	$48,469.30	2	$96,938.60		
					$381,278.87	**$0.00**	