RMLD Reading Municipal Light Department
RELIABLE POWER

May 16, 2025

Town of Reading Municipal Light Board

Subject: IFP 2025-09 Pole Mounted Transformers

Pursuant to M.G.L. c. 164 § 56D, on March 19, 2025, an invitation for proposals was placed as a legal notice in the Middlesex East Section of the Daily Times Chronicle requesting sealed proposals for Pole Mounted Transformers.

An invitation for proposals was sent to thirty (30) companies.

Sealed proposals were received from fifteen (15) companies: MVA Power Inc., United Utility Supply c/o E.L. Flowers & Associates, ULS Corporate Inc., Howard Industries, Inc. c/o Power Sales Group, SwitchgearUS LLC, WESCO Distribution, Inc., Graybar Electric Company, Inc., Stuart C. Irby Company, Bluefin ESI, GD Partners, Inc., PanAmerica Supply, Inc., AR Transformers, Inc., Jonah's Enterprises, Inc., Kllen Group America, Inc. and AMEK A&S, Inc.

The sealed proposals were publicly opened and read aloud at 11:00 a.m. on April 23, 2025, in the Town of Reading Municipal Light Department's Audio Visual Spurr Room, 230 Ash Street, Reading, Massachusetts.

The proposals were reviewed, analyzed, and evaluated by staff and recommended to the General Manager.

> Move that IFP 2025-09 for Pole Mounted Transformers be awarded to: **Graybar Electric Company, Inc. for $229,330.02 and United Utility Supply c/o E.L. Flowers & Associates, for $263,907.00[1],** pursuant to M.G.L. c. 164 § 56D, on the recommendation of the General Manager.

[1]See attached analysis.

The 2025 Capital Budget amount for these items is $1,372,000.

Vaughan Bryan, Systems Engineer

Peter Price (May 19, 2025 05:53 EDT)
Peter Price, Acting Director of Engineering

Greg Phipps (May 19, 2025 21:16 EDT)
Gregory J. Phipps, General Manager

***Analysis - Pole Mounted Transformers***
***IFP 2025-09***

| ***Proposer*** | ***Manufacturer*** | ***Delivery Weeks ARO*** | ***Unit Cost*** | ***Qty*** | ***Total Cost*** | ***Total Cost Awarded*** | ***Meet Specification Requirement*** |
|---|---|---|---|---|---|---|---|
| **AMEK A&S, Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | International Electric Co., Ltd. | 12 | $2,835.00 | 15 | $42,525.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | International Electric Co., Ltd. | 12 | $3,255.00 | 27 | $87,885.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | International Electric Co., Ltd. | 12 | $3,570.00 | 40 | $142,800.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | International Electric Co., Ltd. | 12 | $4,410.00 | 18 | $79,380.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | International Electric Co., Ltd. | 12 | $5,775.00 | 2 | $11,550.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | International Electric Co., Ltd. | 12 | $5,670.00 | 6 | $34,020.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | International Electric Co., Ltd. | 12 | $7,140.00 | 1 | $7,140.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | International Electric Co., Ltd. | 12 | $10,350.00 | 4 | $41,400.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | International Electric Co., Ltd. | 12 | $8,610.00 | 2 | $17,220.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | International Electric Co., Ltd. | 12 | $8,820.00 | 4 | $35,280.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | International Electric Co., Ltd. | 12 | $10,290.00 | 8 | $82,320.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | International Electric Co., Ltd. | 12 | $12,495.00 | 5 | $62,475.00 | | |
| | | | | | $643,995.00 | **$0.00** | |
| **AR Transformers Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Eaglerise | 12 to 14 | $1,724.00 | 15 | $25,860.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Eaglerise | 12 to 14 | $1,890.00 | 27 | $51,030.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Eaglerise | 12 to 14 | $2,134.00 | 40 | $85,360.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Eaglerise | 12 to 14 | $2,987.00 | 18 | $53,766.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 1 | $0.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $216,016.00 | **$0.00** | |
| **Bluefin ESI** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | First Philec | 25 | $4,891.43 | 15 | $73,371.45 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | First Philec | 25 | $5,176.24 | 27 | $139,758.48 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | First Philec | 25 | $6,219.94 | 40 | $248,797.60 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | First Philec | 25 | $8,597.66 | 18 | $154,757.88 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 1 | $0.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $616,685.41 | **$0.00** | |

***Analysis - Pole Mounted Transformers***
***IFP 2025-09***

| ***Proposer*** | ***Manufacturer*** | ***Delivery Weeks ARO*** | ***Unit Cost*** | ***Qty*** | ***Total Cost*** | ***Total Cost Awarded*** | ***Meet Specification Requirement*** |
|---|---|---|---|---|---|---|---|
| **GD Partners, Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Shirdi sai Electricals Ltd. | 21 | $1,987.20 | 15 | $29,808.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Shirdi sai Electricals Ltd. | 21 | $2,443.20 | 27 | $65,966.40 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Shirdi sai Electricals Ltd. | 21 | $2,608.80 | 40 | $104,352.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Shirdi sai Electricals Ltd. | 21 | $3,595.20 | 18 | $64,713.60 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | Shirdi sai Electricals Ltd. | 21 | $4,066.80 | 2 | $8,133.60 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | Shirdi sai Electricals Ltd. | 21 | $4,084.80 | 6 | $24,508.80 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | Shirdi sai Electricals Ltd. | 21 | $4,893.60 | 1 | $4,893.60 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | Shirdi sai Electricals Ltd. | 21 | $5,007.60 | 4 | $20,030.40 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | Shirdi sai Electricals Ltd. | 21 | $5,722.80 | 2 | $11,445.60 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | Shirdi sai Electricals Ltd. | 21 | $5,666.40 | 4 | $22,665.60 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | Shirdi sai Electricals Ltd. | 21 | $6,406.80 | 8 | $51,254.40 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | Shirdi sai Electricals Ltd. | 21 | $7,653.60 | 5 | $38,268.00 | | |
| | | | | | $446,040.00 | **$0.00** | |
| **Graybar Electric Company** | | | | | | | |
| **Item 1 - 25 kVa 1Ø WYE 240/120** | **Cooper Power Systems - Eaton** | **12** | **$1,634.68** | **15** | **$24,520.20** | **$24,520.20** | **YES** |
| **Item 2 - 37.5 kVa 1Ø WYE 240/120** | **Cooper Power Systems - Eaton** | **12** | **$1,973.56** | **27** | **$53,286.12** | **$53,286.12** | **YES** |
| **Item 3 - 50 kVa 1Ø WYE 240/120** | **Cooper Power Systems - Eaton** | **12** | **$2,356.17** | **40** | **$94,246.80** | **$94,246.80** | **YES** |
| **Item 4 - 75 kVa 1Ø WYE 240/120** | **Cooper Power Systems - Eaton** | **12** | **$3,182.05** | **18** | **$57,276.90** | **$57,276.90** | **YES** |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | Cooper Power Systems - Eaton | 12 | $2,956.57 | 1 | $2,956.57 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | Cooper Power Systems - Eaton | 12 | $3,216.32 | 4 | $12,865.28 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $245,151.87 | **$229,330.02** | |
| **Howard Industries, Inc. c/o Power Sales Group** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Howard Industries, Inc. | 14 to 16 | $2,573.00 | 15 | $38,595.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Howard Industries, Inc. | 14 to 16 | $3,017.00 | 27 | $81,459.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Howard Industries, Inc. | 14 to 16 | $3,729.00 | 40 | $149,160.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Howard Industries, Inc. | 52 | $6,573.00 | 18 | $118,314.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | Howard Industries, Inc. | 60 | $15,546.00 | 2 | $31,092.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | Howard Industries, Inc. | 60 | $15,863.00 | 6 | $95,178.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | Howard Industries, Inc. | 60 | $17,662.00 | 1 | $17,662.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | Howard Industries, Inc. | 60 | $15,697.00 | 4 | $62,788.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | Howard Industries, Inc. | 60 | $23,206.00 | 2 | $46,412.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | Howard Industries, Inc. | 60 | $21,524.00 | 4 | $86,096.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | Howard Industries, Inc. | 60 | $32,829.00 | 8 | $262,632.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | Howard Industries, Inc. | 60 | $37,989.00 | 5 | $189,945.00 | | |
| | | | | | $1,179,333.00 | **$0.00** | |

***Analysis - Pole Mounted Transformers***
***IFP 2025-09***

| ***Proposer*** | ***Manufacturer*** | ***Delivery Weeks ARO*** | ***Unit Cost*** | ***Qty*** | ***Total Cost*** | ***Total Cost Awarded*** | ***Meet Specification Requirement*** |
|---|---|---|---|---|---|---|---|
| **Stuart C. Irby Company - Proposal #1** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | GE Prolec | 15 | $1,432.71 | 15 | $21,490.65 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | GE Prolec | 15 | $1,693.58 | 27 | $45,726.66 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | GE Prolec | 15 | $1,888.19 | 40 | $75,527.60 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | GE Prolec | 15 | $2,760.86 | 18 | $49,695.48 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 1 | $0.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $192,440.39 | **$0.00** | |
| **Stuart C. Irby Company - Proposal #2** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Eaton | 12 | $1,607.60 | 15 | $24,114.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Eaton | 12 | $1,951.08 | 27 | $52,679.16 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Eaton | 12 | $2,329.34 | 40 | $93,173.60 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Eaton | 12 | $3,129.34 | 18 | $56,328.12 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | Eaton | 12 | $2,907.60 | 1 | $2,907.60 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | Eaton | 12 | $3,163.04 | 4 | $12,652.16 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $241,854.64 | **$0.00** | |
| **Jonah's Enterprises, Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $4,596.00 | 15 | $68,940.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $5,214.00 | 27 | $140,778.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $5,994.00 | 40 | $239,760.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $7,521.00 | 18 | $135,378.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $11,577.00 | 2 | $23,154.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $11,451.00 | 6 | $68,706.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $13,581.00 | 1 | $13,581.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $13,431.00 | 4 | $53,724.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $16,077.00 | 2 | $32,154.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $15,903.00 | 4 | $63,612.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $18,600.00 | 8 | $148,800.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | Zhejiang Yuanguang Intelec Co., Ltd. | 12 to 18 | $24,117.00 | 5 | $120,585.00 | | |
| | | | | | $1,109,172.00 | **$0.00** | |

***Analysis - Pole Mounted Transformers***
***IFP 2025-09***

| ***Proposer*** | ***Manufacturer*** | ***Delivery Weeks ARO*** | ***Unit Cost*** | ***Qty*** | ***Total Cost*** | ***Total Cost Awarded*** | ***Meet Specification Requirement*** |
|---|---|---|---|---|---|---|---|
| **Kllen Group America, Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Kllen or GG | 16 to 18 | $2,303.36 | 15 | $34,550.40 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Kllen or GG | 16 to 18 | $2,462.86 | 27 | $66,497.22 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Kllen or GG | 16 to 18 | $2,749.96 | 40 | $109,998.40 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Kllen or GG | 16 to 18 | $3,092.89 | 18 | $55,672.02 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 1 | $0.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $266,718.04 | **$0.00** | |
| **MVA Power Inc. -** ***REJECTED*** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | | | | 15 | $0.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | | | | 27 | $0.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | | | | 40 | $0.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | | | | 18 | $0.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | | | | 1 | $0.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | | | | 4 | $0.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | | | | 5 | $0.00 | | |
| | | | | | $0.00 | **$0.00** | |
| **PanAmerica Supply, Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | KD Electric Company | 17 | $1,600.00 | 15 | $24,000.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | KD Electric Company | 17 | $2,130.00 | 27 | $57,510.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | KD Electric Company | 17 | $2,550.00 | 40 | $102,000.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | KD Electric Company | 17 | $3,020.00 | 18 | $54,360.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | KD Electric Company | 17 | $2,810.00 | 2 | $5,620.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | KD Electric Company | 17 | $2,930.00 | 6 | $17,580.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | KD Electric Company | 17 | $3,420.00 | 1 | $3,420.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | KD Electric Company | 17 | $3,570.00 | 4 | $14,280.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | KD Electric Company | 17 | $4,740.00 | 2 | $9,480.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | KD Electric Company | 17 | $4,930.00 | 4 | $19,720.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | KD Electric Company | 17 | $5,440.00 | 8 | $43,520.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | KD Electric Company | 17 | $6,590.00 | 5 | $32,950.00 | | |
| | | | | | $384,440.00 | **$0.00** | |

***Analysis - Pole Mounted Transformers***
***IFP 2025-09***

| ***Proposer*** | ***Manufacturer*** | ***Delivery Weeks ARO*** | ***Unit Cost*** | ***Qty*** | ***Total Cost*** | ***Total Cost Awarded*** | ***Meet Specification Requirement*** |
|---|---|---|---|---|---|---|---|
| **SwitchgearUS LLC c/o HiReli** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Magnetron | 28 | $2,232.00 | 15 | $33,480.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Magnetron | 28 | $2,892.00 | 27 | $78,084.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Magnetron | 28 | $3,505.00 | 40 | $140,200.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Magnetron | 28 | $4,205.00 | 18 | $75,690.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | Magnetron | 28 | $5,364.00 | 2 | $10,728.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | Magnetron | 28 | $5,567.00 | 6 | $33,402.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | Magnetron | 28 | $6,731.00 | 1 | $6,731.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | Magnetron | 28 | $6,985.00 | 4 | $27,940.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | Magnetron | 28 | $8,648.00 | 2 | $17,296.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | Magnetron | 28 | $8,973.00 | 4 | $35,892.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | Magnetron | 28 | $11,825.00 | 8 | $94,600.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | Magnetron | 28 | $15,909.00 | 5 | $79,545.00 | | |
| | | | | | $633,588.00 | **$0.00** | |
| **ULS Corporate Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | ULS Transformers | 16 to 18 | $3,107.70 | 15 | $46,615.50 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | ULS Transformers | 16 to 18 | $3,451.95 | 27 | $93,202.65 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | ULS Transformers | 16 to 18 | $3,768.66 | 40 | $150,746.40 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | ULS Transformers | 16 to 18 | $4,209.30 | 18 | $75,767.40 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | ULS Transformers | 16 to 18 | $5,727.00 | 2 | $11,454.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | ULS Transformers | 16 to 18 | $5,727.00 | 6 | $34,362.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | ULS Transformers | 16 to 18 | $6,671.70 | 1 | $6,671.70 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | ULS Transformers | 16 to 18 | $6,671.70 | 4 | $26,686.80 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | ULS Transformers | 16 to 18 | $8,460.00 | 2 | $16,920.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | ULS Transformers | 16 to 18 | $8,460.00 | 4 | $33,840.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | ULS Transformers | 16 to 18 | $9,360.00 | 8 | $74,880.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | ULS Transformers | 16 to 18 | $11,070.00 | 5 | $55,350.00 | | |
| | | | | | $626,496.45 | **$0.00** | |
| **United Utility Supply c/o E.L. Flowers & Associates** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | ERMCO | 12 | $1,874.00 | 15 | $28,110.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | ERMCO | 12 | $2,283.00 | 27 | $61,641.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | ERMCO | 12 | $2,594.00 | 40 | $103,760.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | ERMCO | 12 | $3,650.00 | 18 | $65,700.00 | | |
| **Item 5 - 45 kVa 3Ø WYE 480Y/277** | **ERMCO** | **28** | **$7,760.00** | **2** | **$15,520.00** | **$15,520.00** | **YES** |
| **Item 6 - 45 kVa 3Ø WYE 208Y/120** | **ERMCO** | **28** | **$7,763.00** | **6** | **$46,578.00** | **$46,578.00** | **YES** |
| **Item 7 - 75 kVa 3Ø WYE 480Y/277** | **ERMCO** | **28** | **$8,479.00** | **1** | **$8,479.00** | **$8,479.00** | **YES** |
| **Item 8 - 75 kVa 3Ø WYE 208Y/120** | **ERMCO** | **28** | **$8,503.00** | **4** | **$34,012.00** | **$34,012.00** | **YES** |
| **Item 9 - 112.5 kVa 3Ø WYE 480Y/277** | **ERMCO** | **28** | **$9,439.00** | **2** | **$18,878.00** | **$18,878.00** | **YES** |
| **Item 10 - 112.5 kVa 3Ø WYE 208Y/120** | **ERMCO** | **28** | **$10,128.00** | **4** | **$40,512.00** | **$40,512.00** | **YES** |
| **Item 11 - 150 kVa 3Ø WYE 208Y/120** | **ERMCO** | **28** | **$12,491.00** | **8** | **$99,928.00** | **$99,928.00** | **YES** |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $523,118.00 | **$263,907.00** | |

***Analysis - Pole Mounted Transformers***
***IFP 2025-09***

| ***Proposer*** | ***Manufacturer*** | ***Delivery Weeks ARO*** | ***Unit Cost*** | ***Qty*** | ***Total Cost*** | ***Total Cost Awarded*** | ***Meet Specification Requirement*** |
|---|---|---|---|---|---|---|---|
| **WESCO Distribution, Inc.** | | | | | | | |
| Item 1 - 25 kVa 1Ø WYE 240/120 | Eaton | 12 | $1,604.00 | 15 | $24,060.00 | | |
| Item 2 - 37.5 kVa 1Ø WYE 240/120 | Eaton | 12 | $1,947.00 | 27 | $52,569.00 | | |
| Item 3 - 50 kVa 1Ø WYE 240/120 | Eaton | 12 | $2,324.00 | 40 | $92,960.00 | | |
| Item 4 - 75 kVa 1Ø WYE 240/120 | Eaton | 12 | $3,125.00 | 18 | $56,250.00 | | |
| Item 5 - 45 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 6 - 45 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 6 | $0.00 | | |
| Item 7 - 75 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 1 | $0.00 | | |
| Item 8 - 75 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 9 - 112.5 kVa 3Ø WYE 480Y/277 | NO QUOTE | | | 2 | $0.00 | | |
| Item 10 - 112.5 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 4 | $0.00 | | |
| Item 11 - 150 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 8 | $0.00 | | |
| Item 12 - 225 kVa 3Ø WYE 208Y/120 | NO QUOTE | | | 5 | $0.00 | | |
| | | | | | $225,839.00 | **$0.00** | |

# Board Letter - IFP 2025-09 - Pole Mount Transformers

Final Audit Report 2025-05-20

| | |
|---|---|
| Created: | 2025-05-16 |
| By: | Maureen Sullivan (msullivan@rmld.com) |
| Status: | Signed |
| Transaction ID: | CBJCHBCAABAAjKe0UMQJP-yj5To0pUz4NMK75TFhTwKF |

## "Board Letter - IFP 2025-09 - Pole Mount Transformers" History

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